



BOMBARDIER COMMERCIAL AIRCRAFT

SPARES PROMOTION



ORDER / P.O. VALUE (USD) (BEFORE TAX)

POINT OF SALE DISCOUNT

\$25,000 to \$49,999

5.0%

\$50,000 to \$99,999

10.0%

\$100,000 and over

15.0%



PLEASE CONTACT YOUR SPARES REGIONAL SALES MANAGER FOR FUTHER DETAILS

AMERICA'S | TIM MOORE +1 304 531 6332 | **YVON HACHE** +1 416 373 5197 | **DANNY MURPHY** +1 416 375 3652
SAM GALEOTALANZA +1 416 373 5219 | **BRUCE TIAM-FOOK** +1 416 375 3344

Europe / Africa / MEA / Russia | MICHAEL DESCENT +1 416 373 5505 | **JOHNNY GRAHAM** +44 7590 231961 | **DAVID LLEWELLYN** +49 1706 371125

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This Promotion is valid for Orders placed during the period November 20 to December 22, 2017. This Promotion cannot be combined with other offers/promotions/special pricing or programs; and engines, APUs, Landing Gear, Propellers, and AOG Orders are excluded. By placement of Orders or acceptance of items covered by this Promotion, Buyer will conclusively be deemed to have agreed to be bound by Seller's current General Terms and Conditions as published on Seller's website. The following deviations to Seller's General Terms and Conditions apply to this Promotion: i) No Cancellation of Order is permitted for open or back-ordered items; ii) Buyer must accept delivery of items as soon as they are available; no Buyer scheduling is permitted beyond December 31, 2017; iii) Should Returns accepted by Seller reduce the total Order value to a lower Point of Sale Discount threshold, Seller shall have the right to invoice Buyer to correct for such lower Point of Sale Discount entitlement. Promotion does not include C-Series parts or any parts ordered / purchased online.

BOMBARDIER
the evolution of mobility